



Training Your On-farm Staff to Work Effectively and Perform Well - for the Agricultural Sector

Get the best from your people right from the very start.

- Well-trained staff have the capacity to work effectively.
- Well-motivated staff will **continue** to work effectively.
- Poorly trained staff can't work effectively even if they are reasonably well motivated.

In North Canterbury, more than 150 employees in Amuri alone are employed in the dairy industry. More than 92% of those jobs are full time permanent positions & about 15 additional casual or seasonal positions are created each year.

The only investment required from you is your time, effort and commitment.

We know that the chance to get off the farm and network with your region's peers is well regarded as valuable, but that the forums aren't always there. So we're bringing agricultural business expertise right to you.

In this 3 ½ hour session you will:

- Look at the induction process and get help to prepare a training plan
- Learn how to conduct an on-the-job training session and how to evaluate the outcome
- Look at techniques around giving workplace instructions
- Look at how you can motivate your people and keep them motivated.

At the end of the course you will receive an on the job training card, which will help you to conduct a really good workplace training session.

Remember, well trained and motivated staff will go a long way to meeting your expectations for productivity and quality.

INTRODUCING Keith Royce - BSc (Hons) MNZIM

Keith is one of the South Islands most experienced trainer/facilitators with over 23 years of experience. Since 1994 Keith has worked with two of the South Islands largest privately owned agribusinesses, helping the owners, general managers and staff to develop leadership capacity and build strong work teams. Over the last 10 years, Keith has been instrumental in providing supervisory training for the Alliance Group throughout New Zealand."



With that exposure, Keith was invited to be the keynote speaker at three rural conferences held at Lincoln University and later addressed the Pastoral Management Group's annual conference. Again the topics chosen were developing leadership and management capacity.

This was followed by a number of workshops with Landcorp to help farm managers in the South Island lead their work teams more effectively.

More recently, Keith ran a one-day workshop in the Balclutha/Clyde area, which included dairy farm owners and managers. Again the topic was leadership and developing leadership capacity.

As well, Keith runs his own training consultancy called Management Training Associates.

Skilled in the use of accelerated learning techniques, Keith has a reputation for his participatory and experiential training abilities, and has worked with all levels of management in a very wide variety of NZ businesses.

REGISTER NOW!

All workshop attendees are eligible for **1-hour of follow up coaching with the workshop presenter.**

A limited number of sessions are available on the afternoon of March 16th and throughout March 17th

Make sure you **book your ONE hour fully subsidised Follow Up Coaching when you register**

Date: Tuesday 16th March 2010

Time: 9.00 to 12.30pm

Venue: RSA rooms, Hurunui District Library, Amberley

Registration

To register, contact:

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These workshops are part of the Enterprise Training Programme which is a fully funded initiative of New Zealand Trade and Enterprise, delivered by Enterprise North Canterbury.

The programme includes a one-on-one capability assessment (done prior to the workshop), your workshop and 1-1.5 hrs of personalised follow-up coaching after the workshop.
